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///

ŠAKIAI  
REGION

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YOUR NEXT  
INVESTMENT  
LOCATION

# NEW INVESTMENT LOCATION VISION OF THE FUTURE

Nemunas waterway – 500 km  
Druskininkai –Kaunas- Klaipėda

## New industrial port in Gelgaudiškis (~25 ha)

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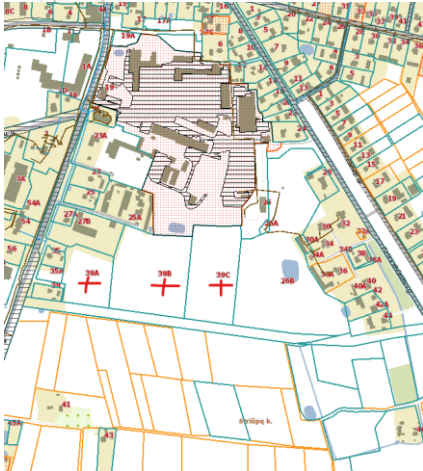
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# Šakiai industrial zone



- ◆ Address: **39 A, B, C Kestucio st.**
- ◆ Area: **5,5 ha**
- ◆ Electricity: **10 MW**
- ◆ Water: **0,0157 m<sup>3</sup>/s**
- ◆ Direct access to motorway

# Lithuania

◆ Šakiai

Šakiai is situated  
in the southwest of Lithuania,  
at the border with Kaliningrad  
Population 2023 m. – **25973**  
**60 km** west of Kaunas

## ŠAKIAI REGION

Flight time in hours

4 h

Delivery time in days

4 d

3 h

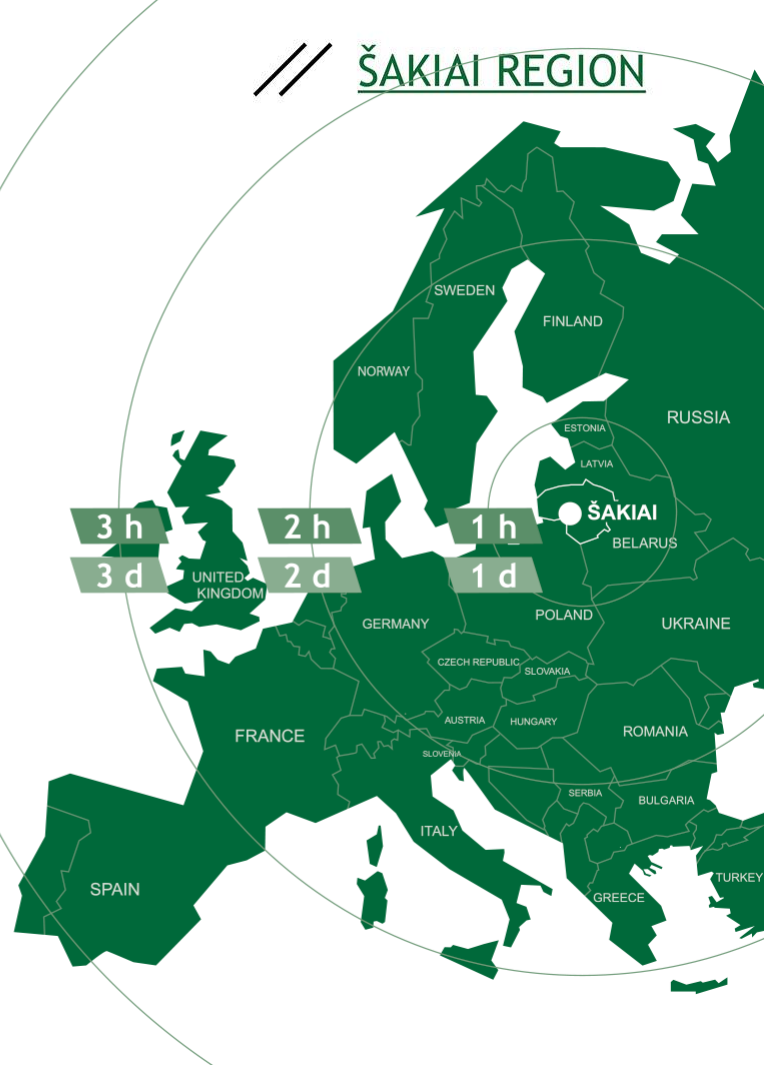
3 d

2 h

2 d

1 h

1 d





## Effective transport network

A developed, integrated network for land, air and sea

- ◆ Developed
- ◆ Intermodal
- ◆ Inter-linked



Rail



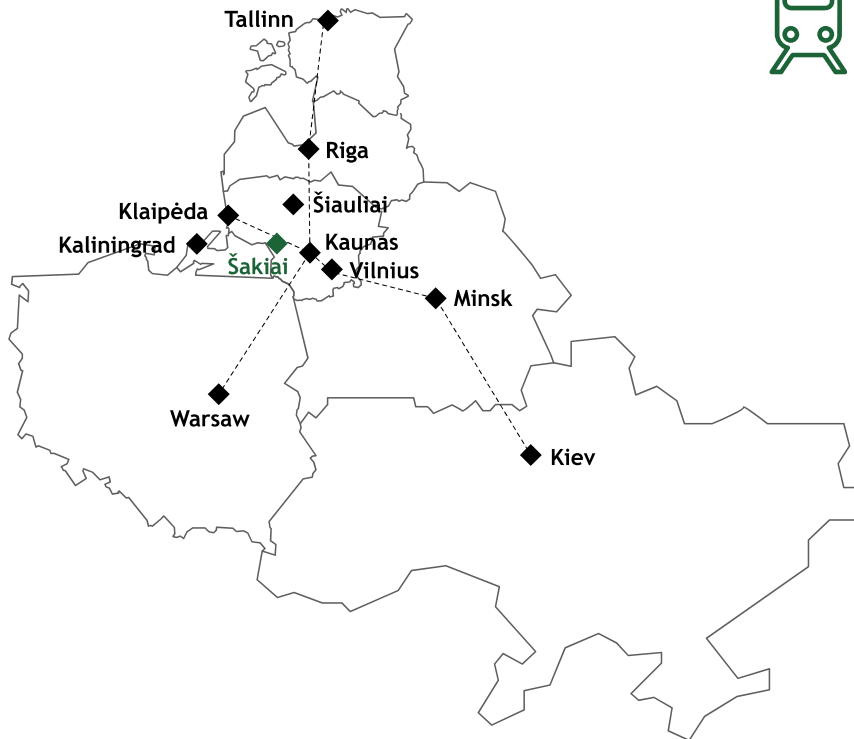
Roads



Seaports



International  
Airports



## Rail

Rail infrastructure connects Šakiai with Kaunas, one of the key rail distribution hubs in the Baltic States.

Rail links from Kaunas:

### I North-South line

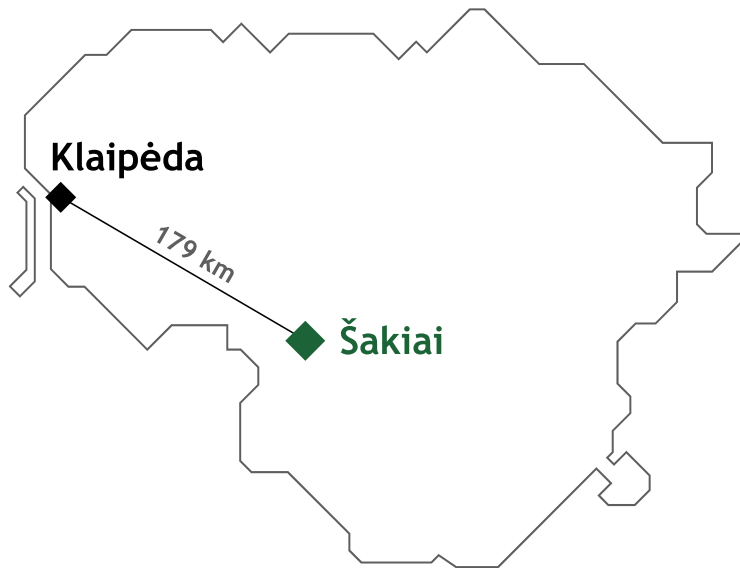
Tallinn-Riga-Kaunas-Warsaw and its branch:  
IA Šiauliai-Kaliningrad-Gdansk.

### IX East-West line and its branch:

IXB Kiev-Minsk-Vilnius-Kaunas-Klaipėda  
IXD Kaunas-Kaliningrad

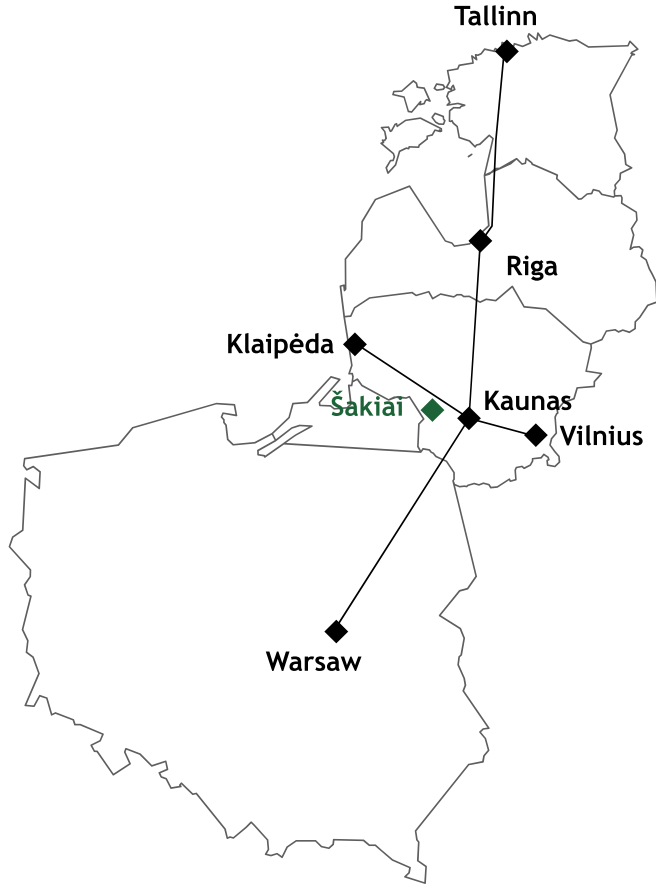


## Seaports



Šakiai is less than two hours drive from Klaipėda Seaport, which is the most northern ice free port in Europe.

Cargo handled in 2022 - 51297 thousand tons

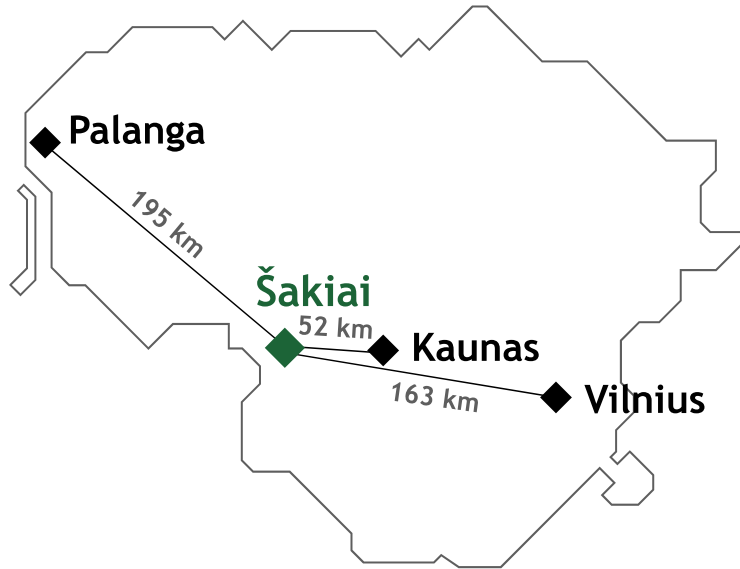


## Roads

The well-developed **140** road connects Šakiai to the "**Via Baltica**", an international highway that connects Western Europe, Scandinavia and Eastern Europe.

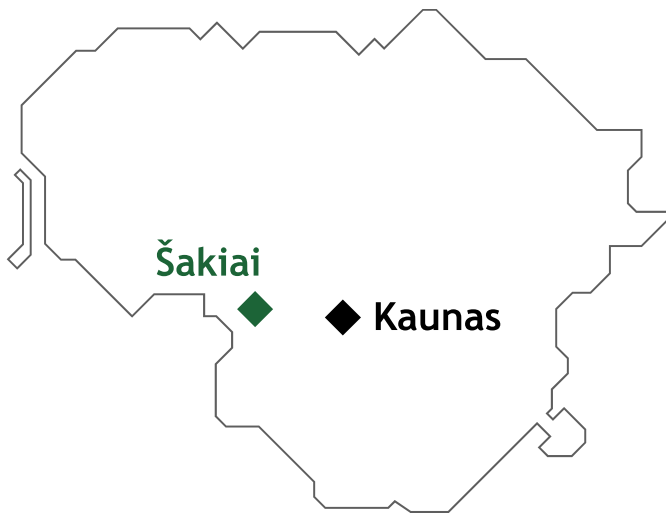


## International Airports



- ◆ Vilnius International Airport - **163 km**
- ◆ Kaunas International Airport - **52 km**
- ◆ Palanga International Airport - **195 km**

## Šakiai is economically interlinked with Kaunas



**Kaunas is the second largest city in Lithuania:**

- ◆ Population - 2022 - 297,906
- ◆ Labour pool - 2022 - 166,2

**Economy:**

- ◆ Kaunas GDP 2021 6,411 billion EUR
- ◆ Kaunas generates 21% of Lithuania's GDP
- ◆ GDP per capita 21,520 EUR
- ◆ Produces EUR 5,586 billion worth of exports per year, 2022



## Core industries in Šakiai



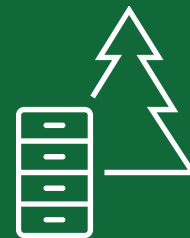
### Agriculture

Šakiai region is well known for its agriculture. Rich soils provide excellent conditions for growing a wide range of crops



### Food processing

The food industry has long standing traditions in Šakiai, and is a core sector of the Šakiai economy



### Wood and furniture

Šakiai boasts a number of well-established exporters of processed wood products



# Largest employers

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## JSC Gelgaudiškio gelžbetonis

concrete and  
concrete products

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## JSC Airbag LT

Car parts

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## JSC Gulbelė

retail

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## JSC Mediresta

Wood, wooden produce

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## JSC Fleming furniture

Furniture

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## JSC Lauksva

Furniture

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## Lukšių Agriculture company

## Griškabūdžio Agriculture company

Agriculture services, livestock, poultry  
farming and breeding

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## JSC Noragra

Agriculture services, livestock,  
poultry farming and breeding

# Skilled workforce and attractive labour cost



Working-age people



**8,6 %**

Seeking employment,  
2023 January

**16 %**

Seeking  
employment in  
**agriculture**  
sectors

**16 %**

Seeking  
employment in  
**industrial**  
sectors

**71 %**

speaks at least one  
**foreign language**

**81 %**

speaks **Russian**

**29 %**

speaks **English**

**27 %**

speaks **German**



## Qualification and competences

### Marijampolė Vocational Education Centre Kudirkos Naumiestis department

- ◆ Provides general education, training and re-training
- ◆ Over **350** students
- ◆ **38 %** are studying engineering, construction and architecture programs



## Assistance from local authorities

Šakiai Region Municipality offer guidance through a number of processes:

- ◆ Construction services - up to **20-30** working days
- ◆ Detailed planning procedures - **3-5** months
- ◆ A range of professional services are available, including business consultancy, legal services, notaries, banking, insurance, telecommunications and assistance from the Labour Exchange Department

## Added value industrial competences

- ◆ **Convenient transport connections** link Šakiai to Kaunas and Marijampolė.
- ◆ **Cost-effective** business location
- ◆ Average monthly wage in Šakiai is **21,5 % lower** than the national average
- ◆ Access to a **highly qualified talent pool**
- ◆ **Advanced ICT Infrastructure** (EDGE technology, 5G mobile communications infrastructure, mobile WiMAX 5G Internet etc.)
- ◆ Municipality **cooperation and assistance**



# Business friendly environment



- ◆ Ease of starting business / world ranking - **34<sup>th</sup>**
- ◆ Ease of doing business / world ranking - **11<sup>th</sup>**
- ◆ Registering property / world ranking - **4<sup>th</sup>**
- ◆ Time required to set up a business - **3 days**
- ◆ VAT - **21%**
- ◆ Personal income tax - **20 %**
- ◆ Social security tax paid by employer - **19,5 %**
- ◆ Real Estate tax - **0.8 %**
- ◆ Land lease tax for commercial areas - **1.7 %**

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# Šakiai - a place to discover, to enjoy and to invest in

## // ŠAKIAI REGION

Šakiai is the perfect fit for all: while Lithuania's superfast internet connection means that we are never more than a click away from the global marketplace.



Šakiai has **one of the cleanest, freshest environments** in Lithuania, making it great for a healthy lifestyle



Šakiai boasts **enchanted church architecture** and a number of mansions and stately homes, all located on the banks of the river Nemunas



Šakiai is **ideal for outdoor pursuits** like canoeing and swimming, and for having fun at the Pagonija adventure park



With **seven nature reserves**, Šakiai is an ideal place to connect with the beauty of nature

# Šakiai Region Municipality Administration



Bažnyčios g. 4  
LT-71120 Šakiai  
[www.sakiai.lt](http://www.sakiai.lt)  
[savivaldybe@sakiai.lt](mailto:savivaldybe@sakiai.lt)  
Tel. 8 (345) 60750